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CO. LIMITED

# Dalex



APR 21 1958

Dedicated to the Art  
of Professional  
Distributorship







DALEX CO. LIMITED      100 Floral Parkway, Toronto 15, Ont.

1957 was a good year for your Company.

Sales at \$3,055,584 were up 24% from the preceding year.

Profits at \$69,458 were double the preceding year.

Full allowable depreciations were taken on all fixed assets of the Company.

After all dividend payments for the year, our surplus account was increased by \$43,060.

Our Mercury Outboard Motor operations for the first year worked out well, and we are anticipating a better season in 1958.

**BOARD OF DIRECTORS**

D. F. McCONVEY *Chairman*

J. L. CLINTON

H. L. ROSCOE

R. C. DOLPHIN

R. D. TELFER

R. HARTOG

A. C. THORNLEY

**EXECUTIVE OFFICERS**

D. F. McCONVEY

*President*

J. L. CLINTON

*Vice-President*

R. C. DOLPHIN

*Vice-President*

H. D. HYLANDS

*Vice-President*

A. C. THORNLEY

*Secretary-Treasurer*

**AUDITORS**

CLARKSON, GORDON & Co.  
Toronto, Ontario

**BANKERS**

CANADIAN BANK OF COMMERCE  
Dufferin and Glencairn  
Toronto, Ontario

**TRANSFER AGENTS**

TORONTO GENERAL TRUSTS CORPORATION  
Toronto, Ontario

**DALEX C**  
 (Incorporated unde  
 and its wholly-  
**P. L. & D. MACHINE**

**CONSOLIDATED**

**DECEMBER**

(with comparative figures)

	<b>ASSETS</b>	<b>1957</b>	<b>1956</b>
<b>CURRENT:</b>			
Cash		\$ 29,424.85	\$ 66,156.17
Accounts receivable — trade	\$603,879.73		
— officers and employees .....	19,780.45		
	<hr/>		
	\$623,660.18		
Less allowance for doubtful accounts .....	30,000.00	593,660.18	616,030.51
	<hr/>		
Inventories at the lower of cost or market—			
Equipment and motors .....	\$213,958.51		
Parts .....	140,864.81		
Supplies .....	90,574.64	445,397.96	331,760.88
	<hr/>	6,064.51	2,558.60
Prepaid expenses .....		\$1,074,547.50	\$1,016,506.16
	<hr/>		
<b>FIXED:</b>			
Plant, office and automotive equipment at cost .....	\$ 42,123.25		
Less accumulated depreciation .....	16,779.37	25,343.88	16,595.30
	<hr/>		
<b>ORGANIZATION EXPENSES</b> .....			2,199.08
Notes: 1. The company is contingently liable for guarantees of payments of balances owing to finance companies of \$1,118,841.			
2. The company has entered into a long-term lease on its North York premises to run to March 31, 1969, at an annual rental of \$18,150.			
	<hr/>	\$1,099,891.38	\$1,035,300.54
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**AUDITORS'**

To the Shareholders of  
 Dalex Co. Limited:

We have examined the consolidated balance sheet of Dalex Co. Limited and its wholly-owned subsidiary and earned surplus for the year ended on that date. Our examination included a general review of the accounting practices.

In our opinion the accompanying consolidated balance sheet and statements of consolidated profit and loss for the year ended on that date.

Toronto, Canada,  
 March 3, 1958.

**LIMITED**  
the laws of Ontario)

ed subsidiary

**COMPANY LIMITED**

**BALANCE SHEET**

**1957**

(at December 31, 1956)

	<b>LIABILITIES</b>	<b>1957</b>	<b>1956</b>
<b>CURRENT:</b>			
Bank loan (secured) .....		\$ 200,000.00	\$ 200,000.00
Accounts payable and accrued charges .....		404,791.50	420,664.19
Income taxes payable .....		37,934.61	531.71
		<hr/>	<hr/>
		\$ 642,726.11	\$ 621,195.90
<b>SHAREHOLDERS' EQUITY:</b>			
<b>Capital—</b>			
Authorized:			
5,400 7% cumulative redeemable preference shares with a par value of \$100 each redeemable at \$105			
60,000 common shares without par value			
Issued and outstanding:			
3,498 preference shares .....		\$349,800.00	
36,400 common shares .....		10,407.00	
		<hr/>	
		\$360,207.00	
Earned surplus .....		96,958.27	457,165.27
		<hr/>	<hr/>
		414,104.64	

Approved on behalf of the Board:

Director

Director

\$1,099,891.38      \$1,035,300.54

**R E P O R T**

P. L. & D. Machinery Company Limited as at December 31, 1957 and the statements of consolidated profit and loss, and such tests of accounting records and other supporting evidence as we considered necessary in the circum-

and earned surplus present fairly the financial position of the companies as at December 31, 1957 and the results of

*Clarkson, Gordon & Co.*  
Chartered Accountants.

**DALEX CO. LIMITED**

**STATEMENT OF CONSOLIDATED PROFIT AND LOSS  
YEAR ENDED DECEMBER 31, 1957**

Profit before deducting selling, warehouse, general and administrative expenses .....	\$568,044.85
Selling, warehouse, general and administrative expenses .....	439,386.47
Profit before income taxes .....	\$128,658.38
Income taxes .....	59,200.00
Net profit for the year .....	<u>\$ 69,458.38</u>

Note: The consolidated profit and loss statement includes the following items —

Depreciation .....	\$7,702.87
Organization expenses written off .....	2,199.08

**STATEMENT OF CONSOLIDATED EARNED SURPLUS  
YEAR ENDED DECEMBER 31, 1957**

Balance December 31, 1956 .....	\$ 53,897.64
Net profit for the year .....	69,458.38
	\$123,356.02
Less dividends paid on preferred shares .....	26,397.75
Balance December 31, 1957 .....	<u>\$ 96,958.27</u>





QUEBEC



**DALEX  
FOR EASTERN CANADA  
PROFESSIONAL  
DISTRIBUTORSHIP  
AT IT'S BEST**



NEW BRUNSWICK



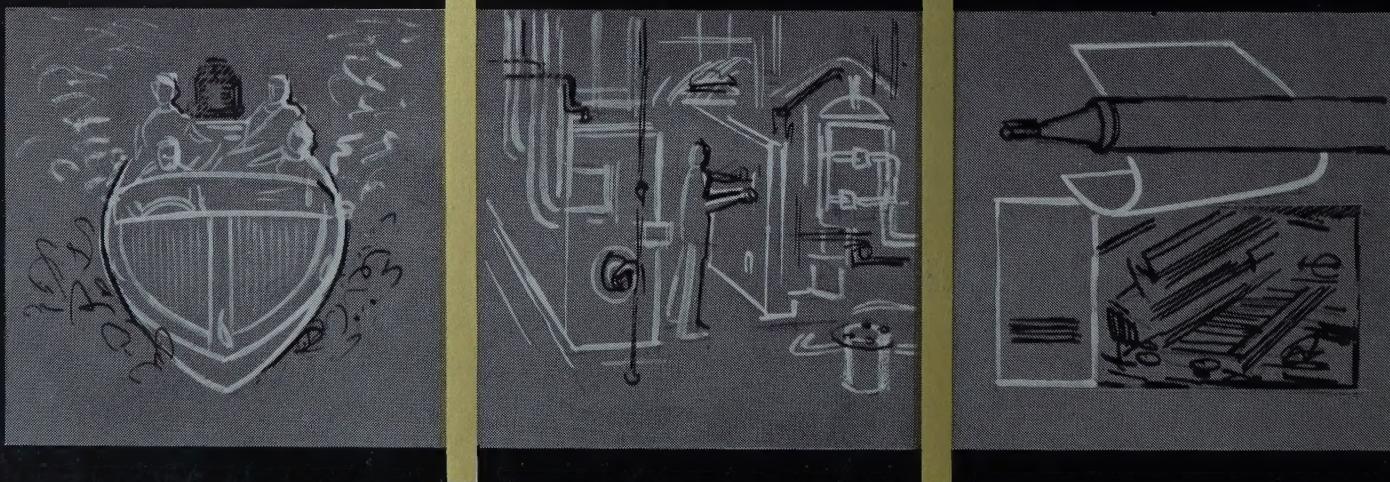
NOVA SCOTIA



NEW FOUNDLAND



PRINCE EDWARD ISLAND



**TORONTO 15, ONTARIO 100 FLORAL PARKWAY  
MONTREAL 36, QUE. 6834 2nd AVE.**